

TRADE DELEGATION GUYANA

2024

3-6 December 2024 | Guyana

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HOME

EVENT
DETAILS

MARKET
INTELLIGENCE

BENEFITS

MEETING
WISHLIST

COSTS

HOW TO
BOOK

Date: 3-6 December 2024

Location: Georgetown, Guyana

Join the **Trade Delegation to Guyana** with the EIC in partnership with AIA.

Delegates will have the opportunity to attend organised group meetings with key local players as well as incorporating briefing meetings presented by qualified speakers with in-market experience and attend a networking reception.

Programme

Group meetings will be organised by EIC and AIA. These will include key players within the industry including representatives from both national and international operations as well as international EPC contractors active in Guyana. The final programme will be tailored to suit delegates' requirements as closely as possible.



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INTERNATIONAL
ASSOCIATES



HOME

EVENT
DETAILS

MARKET
INTELLIGENCE

BENEFITS

MEETING
WISHLIST

COSTS

HOW TO
BOOK



Market Intelligence

South America's latest oil producer, Guyana has become a hotspot for project activity in the oil and gas market. Following a string of successful discoveries at the Stabroek block announced by ExxonMobil and partners since the original Liza-1 discovery in 2015, the country is now producing about 645,000 barrels per day from three FPSOs, with a fourth unit – the One Guyana FPSO – expected online in 2025. Additional development phases, featuring some of the world's largest FPSO designs by SBM Offshore and Modec, are progressing: the Uaru and Whiptail field development projects will start operations in 2026 and 2027, respectively. A seventh phase – possibly the Lancetfish-Fangtooth oil fields – could be sanctioned in 2026. Exploration and appraisal campaigns are still being carried out, potentially unveiling additional field development projects. Hess Corporation, one of the Stabroek partners, believes the block may hold up to 10 FPSOs.

While E&P remains the key source of opportunities for the oil and gas supply chain in Guyana, midstream and power are now emerging sectors. An ambitious project to utilise gas produced offshore is advancing, with Subsea 7 and Van Oord selected to build a 250km pipeline from the Liza field to the shore. A natural gas processing plant and a gas-fired power plant are also being built by the CH4-Lindsayca consortium, allowing Guyana to reduce dependence on fuel imports and replace diesel and fuel oil as power generation sources with cleaner natural gas.

Guyana's project portfolio is increasing in number and CAPEX, and contract activity grows steadily every year. From FPSOs to pipelines and gas processing plants, the South American country offers a wealth of opportunities for the energy supply chain.

10

FPSOs to be hosted in
Guyana

250km

Pipeline to be built from the
Liza field to the shore

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ASSOCIATES



HOME

EVENT
DETAILS

MARKET
INTELLIGENCE

BENEFITS

MEETING
WISHLIST

COSTS

HOW TO
BOOK



Benefits of participating on the Trade Delegation



3-5 pre-arranged meeting per day with key players in market and government bodies



Market Intelligence report and project insights from EIC Sector Analysts



Meet with relevant local companies, partners & agents



In-country briefing: local content, business environment & key challenges in market



Networking Reception with key players in market to widen your network



Support from EIC office in UK and Americas



Company profile in official delegation brochure distributed pre-event and during meetings

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HOME

EVENT DETAILS

MARKET INTELLIGENCE

BENEFITS

MEETING WISHLIST

COSTS

HOW TO BOOK

Company Meetings - **Wishlist**

The delegation attend 3 - 5 pre-arranged meetings per day with buyers in market such as operators and EPC contractors as well as Governmental bodies.

Please see below the companies who we will be approaching for meetings:

ExxonMobil	MODEC	Eco Atlantic	Frontera Energy	SBM Offshore
Saipem	Subsea 7	TechnipFMC	Noble Drilling	Stena Drilling
Halliburton	Baker Hughes	SLB	Guyana Shore Base Inc.	Plus so much more....

We also welcome delegates to highlight their companies of interest to be invited to host meetings or attend the networking reception. Additional networking opportunities will be provided with potential local partners and supporting organisations.

During our last Guyana Delegation in March 2024, the delegates had the opportunity to visit: Harpi Group, BDO, CNOOC, British Chamber of Commerce Guyana, Halliburton, Expro, Jan de Nul, Exxon Mobil Guyana Limited, Saipem, Baker Hughes, DOF Subsea, Jon Fernandes Group, TLC, SBM Offshore, Guyana Shore Base, Oceaneering, Eco Atlantic, and TechnipFMC.

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HOME

EVENT
DETAILS

MARKET
INTELLIGENCE

BENEFITS

MEETING
WISHLIST

COSTS

HOW TO
BOOK

Costs

(Excluding VAT)

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ASSOCIATES



Early Bird Rate:

Ends Friday 06 September 2024

EIC Member

£2,800

per person

Non Member

£3,050

per person

Delegation package includes:

- Ice Breaker Welcome Dinner
- Access to Networking Reception
- All meeting rooms
- Ground transport to prearranged meetings
- Project Management

Standard Rate

EIC Member

£2,900

per person

Non Member

£3,150

per person

Not included:

- Flights
- Accommodation (please note, to facilitate logistics, a specific hotel will be recommended)
- Any meals excluding those mentioned in the final programme
- Airport transfers and any additional transportation outside the main delegation programme

HOME

EVENT
DETAILS

MARKET
INTELLIGENCE

BENEFITS

YOUR
STAND

COSTS

HOW TO
BOOK

How to Book

To secure your place, please complete your booking form and return to: internationaltrade@the-eic.com

Important Information

Please do NOT book any travel or accommodation until the delegation has been confirmed by the EIC

Contact

If you have any questions about the event or wish to discuss your options in more detail please contact:

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FX Payment Partner

Corpay[^]

HOME

EVENT
DETAILS

MARKET
INTELLIGENCE

BENEFITS

YOUR
STAND

COSTS

HOW TO
BOOK

AIA

ABERDEEN
INTERNATIONAL
ASSOCIATES

